**Financial Statements** 

March 31, 2018

# Weinberg & Gaspire

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August 15, 2018

### **Independent Auditor's Report**

To the Members of 360kids Support Services

We have audited the accompanying financial statements of 360kids Support Services, which comprise the statement of financial position as at March 31, 2018, the statements of operations and changes in fund balances, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

### Independent Auditor's Report (continued)

### **Basis for Qualified Opinion**

In common with many charitable organizations, 360kids Support Services derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenues from fundraising and donations, excess of revenue over expenditures for the years ended March 31, 2018 and March 31, 2017, current assets and fund balances as at March 31, 2018, March 31, 2017 and April 1, 2016.

### **Qualified Opinion**

In our opinion except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of 360kids Support Services as at March 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Report on Other Legal and Regulatory Requirements

As required by the Ontario Corporations Act, we report that, in our opinion, the accounting principles in Canadian accounting standards for not-for-profit organizations have been applied on a basis consistent with the prior year.

CPA LLP

Licensed Public Accountants

Toronto, Ontario, Canada

Statement of Financial Position As at March 31

	Unrestri 2018	Unrestricted Fund :018 2017	Restric	Restricted Fund 118 2017	To 2018	Total 2017
Assets Current assets Cash and cash equivalents Short term investments (Note 2) Accounts receivable and sundry Due (to) from funds (Note 3)	\$ 951,653 812,555 66,611 (669,277) 1,161,542	\$ 852,928 383,377 60,232 (376,335)	\$ 57,455 - 402,239 669,277	\$ 49,929 548,598 376,335	\$ 1,009,108 812,555 468,850	\$ 902,857 383,377 608,830
Capital assets (Note 4)	34,485	49,876	507,490	510,971 \$ 1,485,833	541,975	560,847
Liabilities and Fund Balances Current liabilities Accounts payable and accrued liabilities (Note 5) Deferred grants and subsidies (Note 6) Current portion of mortgage payable (Note 7)	\$ 309,839	\$ 278,800	\$ 9,152	\$ 29,666 15,750 29,721	\$ 318,991 - 30,444	\$ 308,466 15,750 29,721
Mortgage payable (Note 7)	309,839	278,800	39,596 149,292 188,888	75,137 179,736 254,873	349,435 149,292 498,727	353,937 179,736 533,673
Fund balances (Note 8)	\$ 1,196,027	691,278 \$ 970,078	1,447,573	1,230,960	\$ 2,832,488	1,922,238
Commitments (Note 11)  On behalf of the Board		_ Director		The state of the s		Director

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360kids Support Services

Statement of Operations and Changes in Fund Balances Year ended March 31

	Unrestric 2018	Unrestricted Fund 2018 2017	Restric 2018	Restricted Fund 2018 2017	Tc 2018	Total 2017
Revenue Grants and subsidies (Note 9) Fundraising and donations (Note 13) Interest and other income	\$ 508,509 11,571 520,080	\$ 722,661 23,171 745,832	\$ 5,608,918 274,791 127,171 6,010,880	\$ 4,646,601 410,593 98,897 5,156,091	\$ 5,608,918 783,300 138,742 6,530,960	\$ 4,646,601 1,133,254 122,068 5,901,923
Expenditures Salaries and employee benefits Other program costs Building occupancy costs General and administration Amortization of capital assets Mortgage interest	159,782 5,857 60,751 83,389 15,391	212,118 4,487 37,492 58,028 13,237	4,131,260 877,945 414,156 320,460 45,792 4,654	3,698,894 779,509 298,443 229,908 48,621 5,361	4,291,042 883,802 474,907 403,849 61,183 4,654	3,911,012 783,996 335,935 287,936 61,858 5,361
Excess of revenue over expenditures for the year Fund balances, beginning of year Fund balances, end of year	194,910 691,278 \$ 886,188	420,470 270,808 \$691,278	216,613 1,230,960 \$_1,447,573	95,355 1,135,605 \$ 1,230,960	411,523 1,922,238 \$ 2,333,761	515,825 1,406,413 \$1,922,238

360kids Support Services

Statement of Cash Flows Year ended March 31

		Unrestricted Fund 2018 2017	ted F	-und 2017		Restricted Fund 2018 20	ed F	und 2017		To 2018	Total	2017
Cash flows from operating activities Excess of revenue over expenditures Items not affecting cash:	↔	194,910	↔	420,470	↔	216,613	↔	95,355	₩	411,523	↔	515,825
Amortization of capital assets		15,391	l	13,237	ļ	45,792	J	48,621	ļ	61,183		61,858
		210,301		433,707		262,405		143,976		472,706		577,683
Changes in non-cash working capital Accounts receivable and sundry		(6,379)		39,876		146,359		(174,858)		139,980		(134,982)
Due from (to) funds Accounts payable and accrued liabilities		292,942		(70,056)		(292,942)		70,056		10 50		1 00
Deferred grants and subsides		600,10		(13,719)		(15,750)	I	15,750	ļ	(15,750)	١	(20,465) 15,750
Net cash from operating activities		527,903		387,809		79,558	l	50,177	,	607,461		437,986
Cash flows from investing activities Short term investments Purchase capital assets		(429,178)		(214,485) (16,67 <u>4</u> )		(42,311)	Į,	(14,625)	ļ	(429,178) (42,311)	1	(214,485) (31,299)
Net cash from investing activities	7	(429,178)		(231,159)	1	(42,311)	ļ	(14,625)	,	(471,489)		(245,784)
Cash flows from financing activity Repayment of mortgage payable						(29,721)	Ţ	(29,015)	1	(29,721)	J	(29,015)
Net increase in cash and cash equivalents		98,725		156,650		7,526		6,537		106,251		163,187
Cash and cash equivalents, beginning of year	J	852,928		696,278		49,929	ļ	43,392	ļ	902,857	ļ	739,670
Cash and cash equivalents, end of year	₩.	951,653	<b>₩</b>	852,928	S	57,455	<del>⇔</del>	49,929	\$	\$ 1,009,108	မှ	902,857

# Notes to Financial Statements March 31, 2018

### **Organization**

360kids Support Services (360kids) is a community-based organization that has been providing support services to at-risk and homeless youth in York Region for the past 28 years. Our primary focus is providing aid and support to at-risk and homeless youth. 360kids is a one-stop agency where young people at-risk can access safe, supportive housing for the day, the night or as long as a year. We offer a full range of support services: clothing and food, personal support, outreach, counselling, life skills training, employment programs, education upgrading, and job searching, which are designed to help youth get back on their feet.

360kids is incorporated by letters patent under the Ontario Corporations Act as a corporation without share capital. 360kids is registered as a charitable organization under the Income Tax Act and as such is exempt from income taxes. 360kids must meet certain requirements under the Income Tax Act (Canada). In the opinion of management these requirements have been met.

### 1. Summary of significant accounting policies

### **Basis of presentation**

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations, accordingly, these financial statements have been prepared in accordance with Canadian generally accepted accounting principles.

### Use of estimates

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of income and expenditures during the reported period. Primary components of these financial statements which include estimates are: accounts receivable and sundry, with respect to collection; capital assets with respect to useful life and amortization; and accounts payable and accrued liabilities with respect to amount accrued. Actual results could differ from management's best estimates as additional information becomes available in the future.

# Notes to Financial Statements March 31, 2018

### 1. Summary of significant accounting policies (continued)

### Financial instruments

360kids initially recognizes financial instruments at fair value and subsequently measures them at each reporting date as follows:

Asset/Liability	<u>Measurement</u>
Cash and cash equivalents	Fair value
Short term investments	Fair value
Accounts receivable and sundry	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Mortgage payable	Amortized cost

Financial assets and liabilities measured at amortized cost are assessed at each reporting date for indications of impairment. If such impairment exists the asset shall be written down and the resulting impairment loss will be recognized in the statement of operations for the period.

360kids recognizes its transaction costs in net income in the period incurred.

### Fund accounting

The Unrestricted fund accounts for 360kids' administrative activities. This fund reports unrestricted resources in excess of the operating requirements.

The Restricted fund reports the use of restricted resources as follows:

The Restricted Capital Assets fund reports the assets and liabilities, revenues and expenses related to the restricted program capital assets.

The Externally Restricted fund accounts for 360kids' program activities where the grantor or donor has specified restrictions as to the use of the funds. These programs include two residential homes for youth, two transitional housing apartments, a youth drop-in center, family resource centers, after school programming with a focus on healthy/active lifestyle and after school employment programs for youth. Other agency initiatives include youth outreach, family and individual counselling, employment coaching, capital campaigns and recreational opportunities.

The Capital Reserve fund reports accumulated resources specifically designated by the grantor for the repair and replacement of certain capital assets.

# Notes to Financial Statements March 31, 2018

### 1. Summary of significant accounting policies (continued)

### Revenue recognition

360kids follows the restricted fund method of accounting for contributions.

Contributions, fundraising, donations and other income are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Interest income is recognized when earned,

Unrestricted contributions are recognized as revenue in the Unrestricted fund.

Externally restricted contributions are recognized as revenue in the appropriate Restricted fund.

### Cash and cash equivalents

Cash and cash equivalents are defined as cash on hand and bank deposits, cashable investments with maturities of three months or less, and money market funds.

### Comprised of:

	2018	2017 (Note 15)
Cash on hand and balances with bank Money market funds	\$ 906,608 	\$ 792,651 110,206
	\$ <u>1,009,108</u>	\$ <u>902,857</u>

### Capital assets

Capital assets are recorded at cost. Amortization is provided over their expected useful lives on a straight-line basis as follows:

Buildings	25 years
Office furniture and equipment	5 years
Residential furnishings and equipment	5 years
Computer equipment	4 years
Leasehold improvements	Term of lease

### Donations in kind

Donated goods and services in kind are recorded as donations and expensed at fair value when an objective basis to measure their value is available.

### Allocation of expenses

360kids segregates its Restricted fund into programs and allocates administrative expenses from the Unrestricted fund to the programs.

Administration costs are allocated to the restricted programs based on the contracts with the funders.

# Notes to Financial Statements March 31, 2018

### 2. Short term investments

Short term investments are comprised of investments in mutual funds, pooled funds, and exchange traded funds.

Short term investments comprised of:

		2018		2017
Canadian fixed income	\$	301,547	\$	250,745
International fixed income		104,132		_
Canadian equities		185,876		132,632
United States equities		130,434		-
International equities	-	90,566	_	
	\$	812,555	\$_	383,377

### 3. Due (to) from funds

Due (to) from funds represents current advances between funds with no fixed terms of repayment and bearing no interest.

### 4. Capital assets

Restricted capital assets:		Cost		ccumulated mortization		2018 Net Book Value
Land Buildings Office furniture and equipment Vehicle Computer equipment Leasehold improvements	\$	336,030 381,667 37,514 39,853 78,365 47,628	\$	297,054 15,789 16,605 78,365 5,754	\$	336,030 84,613 21,725 23,248 41,874
	\$	921,057	\$	413,567	\$_	_507,490
Unrestricted capital assets:						
Office furniture and equipment Computer equipment	\$  \$	37,360 36,052 73,412	\$ - \$_	16,189 22,738 38,927	\$  \$_	21,171 13,314 34,485

# Notes to Financial Statements March 31, 2017

### 4. Capital assets (continued)

Restricted capital assets:		Cost		ccumulated mortization		2017 Net Book Value
Land Buildings Office furniture and equipment Vehicle Computer equipment Leasehold improvements	\$  \$_	336,030 381,667 37,514 39,853 78,365 5,317	\$ 	281,292 8,286 8,635 64,634 4,928	\$ \$	336,030 100,375 29,228 31,218 13,731 389 510,971
Unrestricted capital assets:						
Office furniture and equipment Computer equipment	\$ _	37,360 36,052	\$ _	8,717 14,819	\$ _	28,643 21,233
	\$	73,412	\$	23,536	\$_	49,876

### 5. Accounts payable and accrued liabilities

At March 31, 2018 accounts payable and accrued liabilities include outstanding government remittances with respect to payroll source deductions of \$40,688 (2017 - \$71,629).

### 6. Mortgage payable

The mortgage payable is held by the Royal Bank of Canada and is repayable in blended monthly payments of \$2,870. Interest is calculated at 2.418% per annum and the mortgage is due October 1, 2019. Mortgage payments are funded annually by a grant through The Ministry of Children and Youth Services (MCYS). The loan is secured by properties owned by 360kids at 53 Hamilton Hall Drive, Markham and 65 Oak Lee Circle, Markham.

Mortgage interest for the year charged to building occupancy expense amounted to \$4,653 (2017 - \$5,361).

The following principal payments are required on the mortgage:

2019	\$ 30,444
2020	149,292
	\$ 179,736

# Notes to Financial Statements March 31, 2018

### 7. Deferred grants and subsidies

Deferred grants and subsidies represent restricted grants and subsidies received in the current period that relates to the subsequent period. It is comprised of a grant of \$NIL (2017 - \$15,750) received from Human Resources Development Canada.

### 8. Fund balances

The Restricted fund balances consist of the following:

	2018	2017
Restricted Capital Assets fund net of mortgage	\$ 327,752	\$ 301,514
Campaign fund	<u> </u>	447,910
Externally Restricted funds	1,059,763	424,056
Capital Reserve fund	60,058	57,480
	\$ <u>1,447,573</u>	\$ <u>1,230,960</u>

Restricted Capital Assets fund net of mortgage represents restricted program capital assets net of accumulated amortization and mortgage. The change in the fund balance is represented by capital assets purchased of \$42,311 (2017 – \$14,625) plus repayment of mortgage principle of \$29,721 (2017 - \$29,015) less amortization of capital assets of \$45,792 (2017 - \$48,621).

Campaign fund represents funds raised for the 'Every Kid Matters Campaign' less a fixed percentage of the funds raised to help cover administration costs. The purpose of the campaign is to provide \$1,000,000 for equipment and program enhancements for the youth hub and \$1,100,000 for long term housing project. During the year the Campaign fund has been discontinued and the balance of the funds raised has been transferred to Externally Restricted funds for the equipment and program enhancements for the youth hub.

Externally Restricted funds represent the accumulated excess of revenues over expenditures that will be utilized at a future date.

The Externally Restricted funds balances consist of the following:

	2018		2017
Residential programs	\$ 102,474	\$	144,755
Youth Initiatives	338,553		4,960
Other agency initiatives	618,736		273,995
Emergency housing	 	-	346
	\$ 1,059,763	\$_	424,056

The Capital Reserve fund represents the balance of funds received from MCYS for the repair and replacement of certain capital assets. During the year \$2,578 (2017 - \$2,578) of funds were received.

# Notes to Financial Statements March 31, 2018

### 9. Grants and subsidies

Grants and subsidies recorded in the statement of operations include amounts from the following sources:

Residential program	2018	2017
MCYS	\$ 1,051,862	\$ 901,234
United Way York Region	117,960	139,137
York Region Children's Aid Society	81,334	120,567
	1,251,156	1,160,938
Youth initiatives	4 004 500	4 070 400
Municipality of York Region Human Resources Development Canada	1,994,500	1,878,438
MCYS	873,760 534,550	336,627 531,550
Ministry of Education, Colleges and Universities	276,722	266,350
United Way	170,318	51,538
City of Markham	43,170	
	3,893,020	_3,064,503
Preventative programs		
Ministry of Recreation, Culture & Sport	258,660	281,700
Municipality of York Region	<u> </u>	<u>51,975</u>
	258,660	333,675
Other agency initiatives		
Trillium	102,500	70,000
United Way	62,040	-
Other grants and subsidies	27,545	4,095
Human Resources Development Canada – programs	13,997	13,390
	206,082	<u>87,485</u>
	\$ <u>5,608,918</u>	\$ <u>4,646,601</u>

360kids relies on several significant grants to fund its programs as noted above. Many of these grants from MCYS, Municipality of York Region, Human Resources Development Canada, Ministry of Recreation Culture & Sport, Ontario Trillium Foundation, United Way York Region and Ministry of Advanced Education and Skills Development have been or will be renewed for the year ended March 31, 2019.

# Notes to Financial Statements March 31, 2018

### 10. Guarantees

In the normal course of business, 360kids enters into agreements that meet the definition of a guarantee. Indemnity has been provided to all directors and officers of 360kids for various items including, but not limited to, all costs to settle suits or actions due to involvement with 360kids, subject to certain restrictions. Directors' and officers' liability insurance has been purchased to mitigate the cost of any potential future suits or actions. The term of the indemnification is not explicitly defined but is limited to the period over which the indemnified party served as a director or officer of 360kids. The maximum amount of any potential future payment cannot be reasonably estimated.

### 11. Commitments

360kids has entered into agreements to lease premises and office equipment for various periods until May 2022. 360kids is committed to the following future minimum annual lease payments excluding HST.

Fiscal Year	F	isca	ΙY	ear
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2019	\$ 141,189
2020	96,562
2021	91,897
2022	43,549
2023	7,291
	\$_380,488

360kids has entered into a contribution agreement (the "Agreement") with the Regional Municipality of York (the "Region") dated March 1, 2016. 360kids is to provide contribution of goods and services in kind to the Region in respect of furniture, equipment and operation costs that enhance youth services at the youth hub located at 10415 Yonge Street in Richmond Hill, Ontario.

The Agreement requires 360kids to contribute goods and services in kind in the amount of \$250,000 per calendar year for 2016, 2017, 2018 and 2019. 360kids has fulfilled \$235,671 (calendar 2016 - \$206,927) of its commitment for the calendar year 2017. The difference will be made up during the term of the contract or by a date agreed upon by the Region and 360kids.

# Notes to Financial Statements March 31, 2018

### 12. Financial instruments

360kids' financial instruments are exposed to a variety of financial risks: credit risk; liquidity risk and market risk. 360kids' finance committee seeks to reduce these risks by establishing investment policies and procedures which include guidelines on allowable investment classes, asset allocation, asset diversification, credit quality, return benchmarks and risk tolerance. 360kids' investment committee delegates investment management by employing experienced investment managers, whose investment policies are in line with 360kids' own investment policy criteria. The investment managers are required to comply with these investment policies in order to reduce the above noted risks to 360kids' investments.

The finance committee meets at least annually to review and assess the investment manager's compliance with the investment policies, review investment performance and investment strategies employed.

### Credit risk

Credit risk is the risk that the issuer of a security will fail to discharge an obligation and cause the other party to incur a financial loss. 360kids' principal financial instruments subject to credit risk are accounts receivable and sundry, short term investments and long term investments. The balance of accounts receivable and sundry on the statement of financial position is 360kids' maximum exposure at that date. 360kids mitigates its exposure to credit risk with respect to its short term and long term investments with its policy of only investing in securities which are rated no lower than government or investment grade.

### Liquidity risk

Liquidity risk is the risk that 360kids will encounter difficulty in meeting obligations associated with financial liabilities. These risks are mitigated by the fact that 360kids holds a substantial portion of its portfolio in cash and cash equivalents.

### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. 360kids is exposed to interest rate risk, currency risk and other price risk.

### **Currency risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. 360kids holds investments in foreign currencies therefore they are exposed to currency risk. 360kids' exposure to currency risk is limited to the balance for short term investments on their statement of financial position.

# Notes to Financial Statements March 31, 2018

### 12. Financial instruments (continued)

### Interest rate risk

Interest rate risk refers to the effect on the fair market value of 360kids' financial instruments due to fluctuations in interest rates. 360kids' primary exposure to interest rate risk is from short term and long term investments in fixed income securities and its mortgage payable. The risk with respect to short term investments is mitigated by their short term to maturity. The risk with respect to long term investments is mitigated by their ability to be easily converted to cash. The risk with respect to the mortgage payable is mitigated by the fact 360kids receives funding for the total of its mortgage payment including interest from MCYS.

### Other price risk

Other price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. 360kids' exposure to other price risk is limited to the balance for short term on their statement of financial position.

### Financial liabilities

At March 31, 2018, it is management's opinion that 360kids is not in default of the terms of any of its financial liabilities.

### 13. Fundraising and donations

Fundraising and donations revenue includes \$19,897 (2017 - \$14,167) of unrestricted donations in kind with the corresponding unrestricted expenses in kind included in other program costs of \$19,897 (2017 - \$14,167).

# Notes to Financial Statements March 31, 2018

### 14. Allocation of administration costs

360kids allocates administrative costs to the programs according to the funding agreements. The following amounts relating to administrative costs are included in Restricted fund expenditures on the statement of operations:

	2018	2017
Administration costs Salaries and employee benefits General and administration	\$ 351,966 68,850	\$ 297,543 57,115
	\$ <u>420,816</u>	\$ <u>354,658</u>
Administration costs allocated to		
Residential programs	\$ 186,828	\$ 176,825
Youth Initiatives	165,754	102,674
Other agency initiatives	41,634	22,000
Preventative programs	15,260	45,099
Emergency housing	11,340	8,060
	\$ <u>420,816</u>	\$354,658

### 15. Comparative figures

Certain comparative figures have been reclassified to conform to the current year presentation.