

OTTAWA FOOD BANK

1317B Michael Street
Ottawa, ON K1B 3M9
Executive Director: Peter Tilley
Board Chair: Michael Adams



Ottawa Food Bank

Sector: Food Banks (Distributor) Operating Charity

Website: www.ottawafoodbank.ca
Charitable Reg. #: 10808 2363 RR0001

About Ottawa Food Bank: Ottawa Food Bank (OFB) was founded in 1984 and supports over 140 food programs throughout the National Capital Region. These programs include community food banks, meal programs, emergency food cupboard programs, school breakfast and snack programs, as well as women's and men's shelters.

A 21,000 sq. ft. warehouse distributes perishable and non-perishable food to partner agencies using seven trucks (including five refrigerated) across the Ottawa region. As well, a driver sweeps major grocery stores every day for fresh items (meat, produce) that are delivered the same day to local soup kitchens and retirement homes. OFB feeds approximately 45,000 people per month, 37% of whom are children.

Financial Review: Administrative costs are 4% of revenues and fundraising costs represent 2% of donations. Funding reserves of \$721k (including \$29k in donor-endowed funds) cover 26% of program costs, excluding the cost of donated food. Including the cost of food, it falls to 3%.

Financial Ratios

Fiscal year ending September 30 th	2011	2010	2009
Administrative costs as % of revenues	3.9%	4.2%	3.2%
Fundraising costs as % of donations	2.2%	2.7%	2.6%
Program cost coverage (%)	25.7%	28.5%	29.6%

Summary Financial Statements

All figures in \$000s	2011	2010	2009
Donations	3,031	3,047	3,192
Goods in kind	20,433	16,159	17,501
Government funding	467	342	306
<u>Investment income</u>	<u>12</u>	<u>10</u>	<u>9</u>
Total revenues	23,942	19,558	21,009
Program costs	23,244	18,800	19,754
Administrative costs	136	142	113
Fundraising costs	392	342	361
<u>Bank And Other Charges</u>	<u>24</u>	<u>19</u>	<u>23</u>
Cash flow from operations	147	254	758
Funding reserves	721	753	668

Note: Fundraising costs taken as a percentage of monetary donations, special events revenue, and non-corporate food donations.

Financial Transparency

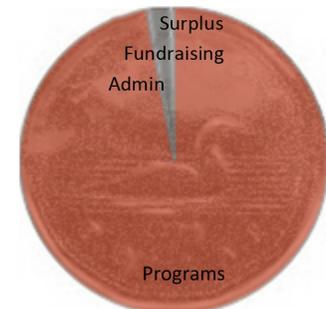


Audited financial statements available only upon request

Program Cost Coverage



Spending Breakdown



Full-time Staff # 22

Avg. Compensation \$51,879

Top 10 Staff Salary Range

\$350k +	
\$300k-\$350k	
\$250k-\$300k	
\$200k-\$250k	
\$160k-\$200k	
\$120k-\$160k	
\$80k-\$120k	1
\$40k-\$80k	9
< \$40k	

Information from most recent CRA Charities Directorate filings for F2011

OTTAWA FOOD BANK

 Year ending September 30th

Program Data	2011	2010	2009
Program costs	2,811,788	2,641,650	2,253,111
Total volunteers	3,000	2,700	2,400
Volunteer hours	24,690	23,461	20,685
Value of Food Distributed (\$2.5/lb)	20,432,723	17,756,618	19,231,493
Waste (%)	4%	4%	4%
Program costs / Value of food dist	13.8%	14.9%	11.7%
Food Drives and Food Purchases	1,185,721	1,147,334	1,233,962
Food Value / \$ Donated	\$6.74	\$5.83	\$6.02
Charity Analysis	2011	2010	2009
Revenues (less interest income)	3,497,110	3,389,481	3,498,503
Value of volunteer time	370,350	351,915	310,275
<u>Donated goods and services</u>	<u>20,432,500</u>	<u>16,158,522</u>	<u>17,500,658</u>
Charity value	24,299,960	19,899,918	21,309,436
Administrative costs (as % of charity value)	1%	1%	1%
Local support (\$)	24,299,960	19,899,918	21,309,436
Community size (population)	1,244,909	1,228,649	1,212,600
Community ownership (local support \$ / pop.)	\$19.48	\$16.20	\$17.57

History: Ottawa Food Bank was founded in 1984 (the country's third food bank), with the vision that a centralized distributor for the region could do more to fight hunger. OFB has expanded to support areas as far as Alfred, Stittsville, and Greely.

Management: Peter Tilley, the Executive Director, was a former driver for OFB. Management indicates that they have bench strength on its team. Board terms are six years. The board sets goals, including keeping salaries and contracts within 30% of operating costs.

Social Results: OFB distributed 8.1 million pounds of food in F2011, up 15% from F2010. The Food Aid program distributed 189,586 pounds of ground beef to its member agencies. The newest initiative, the Community Harvest, under which excess fresh produce is collected from local farms, delivered 57,435 pounds of fresh produce to families and individuals in F2011. Client composition consists of 19% working poor, 25% on social assistance and 37% supporting children, with the balance unemployed individuals.

Community Need: The Ottawa Food Bank supports over 140 food programs throughout the National Capital Region and serves 45,000 people per month, up 5% from F2010.

Funding Need: OFB requires \$150k to purchase capital items such as trucks to replace its aging fleet and to cover unforeseen costs of its recent warehouse expansion. OFB spends 35% of its total budget on wages, and has recently added two positions, including a Community Harvest Coordinator, resulting in an additional 50,000 pounds of fresh produce donations. Program cost coverage decreased to 26% and suggests a funding need.

Investment Highlights: For every dollar donated, \$6.74 of food is distributed by OFB, up 16% from F2010. The leverage factor increased as the amount of food distributed increased. OFB's program costs/value of food distributed is 13.8%, an 8% decrease from F2010. Both the leverage factor and program costs/value of food distributed rank among the middle tier of food banks evaluated. Community support for OFB is very strong, with an ownership figure of \$19.48.

Investment Risks: Program cost coverage is the lowest of all food banks surveyed.