

MATTHEWS HOUSE HOSPICE

6028 Highway 89, P.O. Box 10060
Alliston, ON L9R 0B7
Board President: Marv Chantler
Treasurer: Kathy Black



Sector: Health - Palliative Operating Charity

Website: www.matthewshousehospice.ca
Charitable Reg. #: 85100 9555 RR0001

About Matthews House Hospice: Matthews House Hospice (MHH), founded in 2008, is located in Alliston, Ontario and services the South Simcoe region. MHH currently works with Stevenson Memorial Hospital, providing Palliative Care discharge support.

MHH offers a variety of support groups, courses/workshops, and activities for people with diagnoses of life-threatening illnesses, caregivers, and bereaved individuals. The hospice provides primarily in-home, non-medical support through trained volunteers, including physical and emotional support, and companionship for those with life-threatening illnesses. They support the bereaved by offering group sessions and counselling for child bereavement through trained staff and occasional special guest speakers. Their clients can also participate in Yoga, Tai Chi, Meditation, Wellness Evenings, Playing With Colours, Gardening Group, Reflexology, Chinese Holistic Medicine and a Men's Group. Caregivers can benefit as well, from a caregiver respite program of in-home visits and group sessions held at Matthews House.

Financial Review: MHH administrative costs are 4% of revenues and fundraising costs are 3% of donations and special event revenues. It has funding reserves of \$86k which cover 50% of annual program costs. MHH had a mortgage of \$110k in F2012.

Financial Ratios

Fiscal year ending March 31 st	2012	2011	2010
Administrative costs as % of revenues	4.0%	6.9%	6.9%
Fundraising costs as % of donations	3.1%	3.2%	2.9%
Program cost coverage (%)	50.4%	(11.3%)	(35.1%)

Summary Financial Statements

All figures in \$	2012	2011	2010
Donations	207,909	111,278	114,649
Government funding	38,144	117,559	114,037
<u>Special events</u>	<u>56,135</u>	<u>45,638</u>	<u>26,305</u>
Total revenues	302,188	274,475	254,991
Program costs	169,819	200,034	172,009
Administrative costs	11,994	18,969	17,609
Fundraising costs	8,094	5,076	4,089
<u>Bank And Other Charges</u>	<u>5,556</u>	<u>5,997</u>	<u>5,637</u>
Cash flow from operations	106,725	44,399	55,647
Funding reserves	85,597	(22,694)	(60,321)

Note: Ci has included deferred donations increasing revenue by \$88k in F2012, decreasing revenue by \$25k in F2011, and increasing revenue by \$37k in F2010.

Financial Transparency



Audited financial statements available only upon request

Program Cost Coverage



Spending Breakdown



Full-time Staff # 0
Avg. Compensation \$0

Top 10 Staff Salary Range

\$350k +	
\$300k-\$350k	
\$250k-\$300k	
\$200k-\$250k	
\$160k-\$200k	
\$120k-\$160k	
\$80k-\$120k	
\$40k-\$80k	
< \$40k	

Information from most recent CRA Charities Directorate filings for F2012

MATTHEWS HOUSE HOSPICE

Year ending March 31st

Program Data	2012	2011	2010
Program costs	169,819	200,034	172,009
Program hours	11,950	12,426	11,959
Total volunteers	141	129	107
Volunteer hours	11,156	11,769	10,711
Volunteer turnover rate (%)	16%	6%	5%
Terminally-ill clients served	114	142	124
Total clients served	243	304	281
Program hours / terminally-ill client	105	88	96
Program hours / total client	49	41	43
Program costs / hour	14	16	14
Program costs / terminally-ill client	1,490	1,409	1,387
Program costs / total client	699	658	612
Charity Analysis	2012	2011	2010
Revenues (less interest income)	302,188	274,475	254,991
Value of donated time	167,340	176,535	160,665
<u>Donated goods and services</u>	-	-	-
Charity value	469,528	451,010	415,656
Administrative costs (as % of charity value)	3%	4%	4%
Local support (\$)	431,384	333,451	301,619
Community size (population)	47,059	46,746	46,435
Community ownership (local support \$ / pop.)	\$9.17	\$7.13	\$6.50

History: Matthews House Hospice was initially a division of Hospice Simcoe. Frank and Sally Taylor purchased the division as a local day house and it functioned as a division of Hospice Simcoe until 2007. In 2008, MHH transitioned to an independent hospice.

Management: Due to budget constraints, in 2011, Matthews House Hospice removed and replaced the executive director with the Executive Committee of the board. The Executive Committee holds monthly meetings with the staff. The board of directors is diverse, with legal, accounting, health, and education expertise.

Community Need: Matthews House Hospice is the only hospice in the South Simcoe county region. 47% of MHH's clients live in Alliston. MHH reports that the older demographic community is relatively large in its area. MHH launched a residential hospice feasibility study which confirmed that there is a need for residential hospice beds in the area.

Social Results: In F2012, MHH provided palliative care services to 114 terminally-ill clients, a decrease of 20% compared to F2011. The decline in clients may have been a result of the increase in for-profit agencies offering in-home services in the area. As well, client numbers in F2011 were up 15% from the previous year. Of the 22 deaths in F2012, MH reports that more than half occurred at home. 85-90% of palliative patients suffered from cancer. Management cites family and caregiver actions as evidence of social results: increased memoriam donations and caregivers remaining as volunteers signify satisfaction with results.

Funding Need: MHH reported it is one of the lowest government-funded hospices in the province. In F2012, MHH received \$38k in provincial funding to cover total expenses of over \$200k. Matthews House Hospice currently holds \$105k in restricted donations to be applied to a potential residential hospice. In the short term, MHH is looking into providing two temporary hospice beds.

Investment Highlights: A strong volunteer component to MHH adds significant leverage to other sources of revenue. With no palliative beds in the region, adding temporary beds and potential development of residential hospice would be highly valued.

Investment Risks: It is unclear whether the Executive Committee will be as effective as having a dedicated Executive Director.